



Headwall Partners Announces Closing of O’Neal Flat Rolled Metals Sale to Norfolk Iron & Metal

Greenwich, CT, January 14, 2019 – [Headwall Partners LLC](#) (“Headwall Partners” or “Headwall”), an independent corporate finance and strategic advisory firm focused on the basic materials industries today announces the December 31, 2018 closing of the sale of O’Neal Flat Rolled Metals (“OFR”) to Norfolk Iron & Metal (“NIM”) where Headwall, together with its partner firm XMS Capital Partners, served as the financial advisor to O’Neal Industries, the parent company of OFR.

The merger combines two family-owned businesses that place the highest importance on safety, employee engagement and exceptional customer service. The sale will enhance NIM’s geographic footprint by adding eight new locations and expanding its product lines and processing capabilities into flat rolled carbon, stainless and aluminium products.

Peter Scott, Founder and Managing Partner of Headwall commented, “Headwall, together with our affiliate, XMS Capital Partners, was delighted to work with O’Neal Industries to complete the sale of O’Neal Flat Rolled.”

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About Headwall Partners

Headwall Partners LLC is a corporate finance and strategic advisory firm focused on the steel metals & mining and paper packaging & building products industries. Led by veteran investment banker Peter J. Scott, Headwall Partners provides strategic advice on mergers and acquisitions, debt and equity private placements, restructurings, valuations, and other financial services. Clients rely on Headwall Partners for its in-depth industry knowledge, candid advice, and intellectual rigor. Headwall Partners conducts its business in alliance with affiliate firms in order to augment Headwall’s industry expertise with the specific product expertise of its affiliates. Headwall Partners is based in Greenwich, Connecticut, and serves clients globally. To learn more about Headwall Partners, please visit www.headwallpartners.com.

Transactions in securities are executed by a registered broker dealer.

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