

Headwall Partners Announces the Launch of an Independent Corporate Finance and Strategic Advisory Firm

Founded by Veteran Investment Banker Peter J. Scott to Focus on Steel Metals & Mining and Paper Packaging & Building Products Industries

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Greenwich, CT, September 19, 2016 (Newswire.com) - Headwall Partners LLC ("Headwall Partners" or "Headwall") today announced its formation as an independent corporate finance and strategic advisory firm focused on the steel metals & mining and paper packaging & building products industries.



Founder and Managing Partner, Peter J. Scott commented, "It is with great excitement that I am establishing Headwall Partners with the goal of helping business owners, CEOs, CFOs, and Boards increase the value of their enterprises by evaluating and opportunistically pursuing meaningful M&A and financing transactions."

Mr. Scott brings to Headwall more than 24 years of global investment banking experience, including the completion of more than 150 transactions in these sectors.

Mr. Scott continued, "We recognize the complex challenges faced by management teams in the steel metals & mining and paper packaging & building products industries, including highly cyclical global markets. The deep sector experience of our team uniquely positions Headwall to advise its clients as they pursue growth in this highly competitive environment."

"We will deliver Headwall's deep sector knowledge and strong industry relationships to enable our clients to define and execute growth strategies, raise capital to support their business objectives and, when required, restructure their business operations and balance sheets. We believe our

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— PETER J. SCOTT
FOUNDER AND MANAGING PARTNER OF HEADWALL
PARTNERS

independence, senior-level attention, and focus on flawless transaction execution will lead to outstanding results for our clients,” concluded Mr. Scott.

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Areas of Expertise

Headwall Partners has core competencies in mergers, acquisitions, sales, divestitures,

restructurings, recapitalizations, debt and equity private placements, corporate credit ratings, business valuations, fairness opinions and other corporate finance and strategic matters.

About Peter J. Scott

Mr. Scott is a veteran of more than 24 years in investment banking with Jefferies, Morgan Stanley, and Salomon Brothers. He has spent the entirety of his investment banking career focused on the steel metals & mining and paper packaging & building products industries. Prior to forming Headwall, Mr. Scott completed more than 150 investment banking transactions ranging from US\$25 million to US\$7 billion in size, with a total aggregate value of more than US\$90 billion -- all for leading companies in these sectors. Mr. Scott's clients have been leading domestic and multi-national corporations, middle-market companies, private equity firms, and privately owned or entrepreneur-led businesses. Most recently at Jefferies, Mr. Scott was Global Head of Steel & Metals Investment Banking as well as Americas Head of Industrials Investment Banking, where he managed a team of 85 professionals in seven offices covering 17 industry sub-verticals within industrials. As Global Head of Steel & Metals Investment Banking, Mr. Scott managed all of Jefferies' global activities in the sector, including growing Jefferies US business to be the leading middle-market steel & metals group on Wall Street. Prior to Jefferies, Mr. Scott spent six years with Morgan Stanley where he was Global Head of Packaging Investment Banking, Americas Head of Steel & Metals Investment Banking, and held senior coverage responsibility for many large companies in the paper and building products sectors. Additionally, he spent four years at Salomon Brothers, a predecessor firm to Citigroup, as Vice President of Paper and Packaging Investment Banking.

About Headwall Partners

Headwall Partners LLC is a corporate finance and strategic advisory firm focused on the steel metals & mining and paper packaging & building products industries. Led by veteran investment banker Peter J. Scott, Headwall Partners provides strategic advice on mergers and acquisitions, debt and equity private placements, restructurings, valuations, and other financial services. Clients rely on Headwall Partners for its in-depth industry knowledge, candid advice, and intellectual rigor. Headwall Partners conducts its business in alliance with affiliate firms in order to augment Headwall's industry expertise with the specific product expertise of its affiliates. Headwall Partners is based in Greenwich, Connecticut, and serves clients globally. To learn more about Headwall Partners, please visit www.headwallpartners.com.

Transactions in securities are executed by a registered broker dealer.

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