

Headwall Partners Announces Publication -- 'Headwall 2018 Annual Steel & Metals Growth Survey'

PRESS RELEASE **UPDATED: APR 11, 2018**

Greenwich, CT, April 11, 2018 (Newswire.com) - Headwall

Partners LLC ("Headwall Partners" or "Headwall"), an independent corporate finance and strategic advisory firm focused on the steel & metals industry today announced the publication of its

"Headwall 2018 Annual Steel & Metals Growth Survey." Headwall's

annual survey summarizes the perspectives of senior steel sector

executives, who this year identify mergers and acquisitions (M&A) as the key source of strategic growth at their companies over the next three years.



Peter J. Scott, Founder and Managing Partner of Headwall Partners commented, "This year's growth survey indicates that the market is primed for a meaningful uptick in M&A. Senior sector executives indicated optimism about near-term growth at their companies as a result of the past and expected future Trump Administration policies. Fueled by this optimism, management teams are focused on pursuing growth opportunities through M&A."

Thomas A. Danjczek, Senior Advisor to Headwall Partners added, "The survey respondents were extremely positive regarding expected steel sector production volume, pricing and financial performance. Therefore, we anticipate more meaningful sector growth and increasing M&A activity."

Headwall conducted a detailed survey of sector executives at the Chairman, CEO and CFO levels to assess how management teams in the steel industry are pursuing growth. Participating companies represented a broad spectrum of the industry's subsectors, sizes, and ownership structures. The survey focused on the policies of the Trump Administration, general expectations for economic and sector growth rates, and corporate plans for strategic growth.

“Senior sector executives indicated optimism about near-term growth at their companies as a result of the past and expected future Trump Administration policies.”

— PETER J. SCOTT
FOUNDER & MANAGING PARTNER, HEADWALL
PARTNERS

Sample survey results include:

- 80 percent of respondents believe the economic policies of the Trump Administration had a positive impact on 2017 US GDP. Going forward, 85 percent of respondents believe Trump Administration policies will have a positive impact on 2018/2019 GDP, and 75 percent believe such policies will have a positive impact on steel volume growth;
- 89 percent of respondents are more

optimistic about the prospects for their company's financial performance over the next three years than over the past three years;

- 95 percent of respondents expect their company to be equally active or more active in M&A over the next three years than in the past three.

The complete results of Headwall's survey can be found at <http://bit.ly/hwsurvey18>.

###

About Headwall Partners

Headwall Partners LLC is a corporate finance and strategic advisory firm focused on the steel & metals industry. Led by veteran investment banker Peter J. Scott, Headwall Partners provides strategic advice on mergers and acquisitions, debt and equity private placements, restructurings, valuations, and other financial services. Clients rely on Headwall Partners for its in-depth industry knowledge, candid advice, and intellectual rigor. Headwall Partners conducts its business in alliance with affiliate firms in order to augment Headwall's industry expertise with the specific product expertise of its affiliates. Headwall Partners is based in Greenwich, Connecticut, and serves clients globally. To learn more about Headwall Partners, please visit www.headwallpartners.com.

Contact:

Peter J. Scott

Managing Partner

+1 855-432-3925

peter.scott@headwallpartners.com

For Media Inquiries:

Vivian Chen

Managing Director

+1 347-481-3711

vivian.chen@citigatedr.com

Source: Headwall Partners LLC

[f Share on Facebook](#)[🐦 Share on Twitter](#)[in](#)

Categories: Metals**Tags:** investment banker, investment banking, mining and metals, steel, steel investment banker

About Headwall Partners[View Website or Newsroom](#)

Headwall Partners is an independent corporate finance and strategic advisory firm focused on the steel metals & mining and paper packaging & building products industries, led by veteran investment banker Peter J. Scott.

Company Address

More Press Releases**Headwall Partners to Present at Platts 14th Annual Steel Markets North America Conference on March 21, 2018**

Veteran Steel Industry Investment Banker Peter J. Scott will present "Strategies to Accelerate Growth in the Steel Industry"

HEADWALL PARTNERS - FEB 21, 2018